



L. E. MacWilliams

Region Operations Manager
Buffalo #1600

October 17, 1997

TO: ALL REGION PERSONNEL

RE: SALEM TEAR TAPE (FSC-155B)
PROGRAM UPDATE

Ladies & Gentlemen:

Please reference the above FSC letter relative to Salem Tear Tape Program overview/next steps. You will note that our objective during the period October-December, 1997 & January-March, 1998 is to ensure Salem is supported via DOD programs.

As info, KAM, Renee Duszynski was successful in selling 100% of 1997 residual quantities of Salem Tear Tape product to Wilson Farms. Renee will communicate details of the Wilson Farms program under separate cover.

Please do not hesitate to contact me should you have any questions.

Sincerely,

Lori MacWilliams

L.E. MacWilliams

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